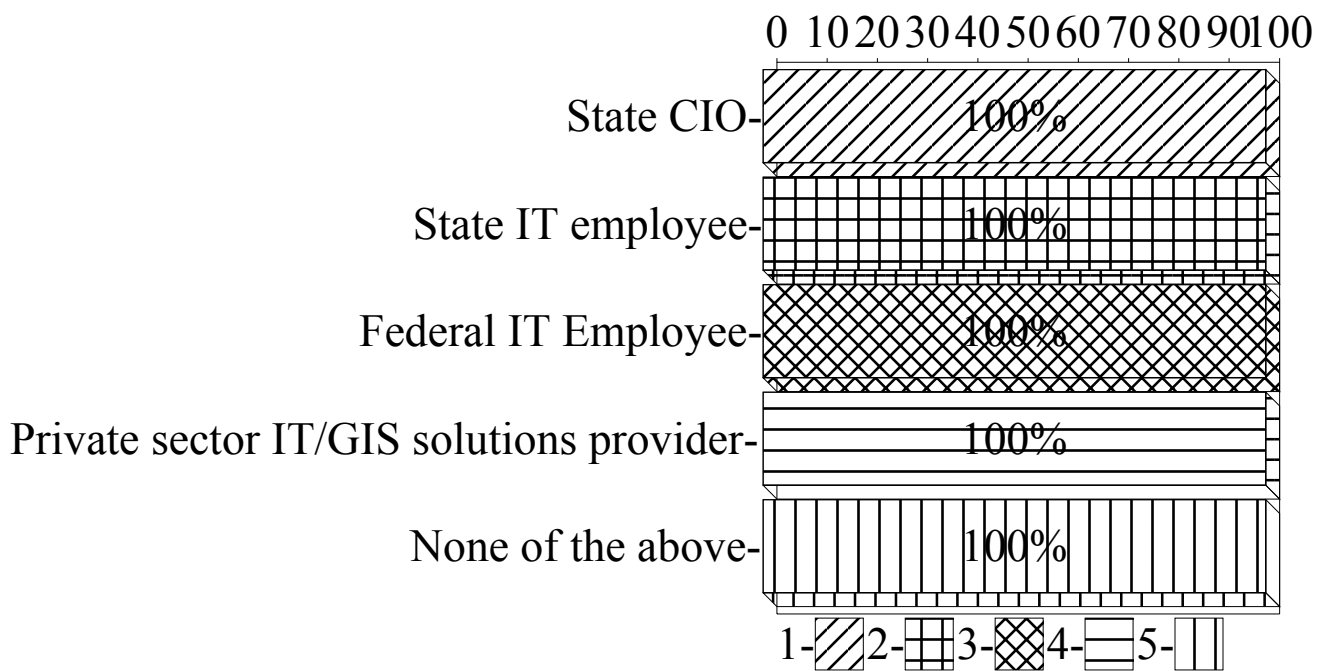


Slide: 1

**Rich Varn- Component Reuse
Interactive Questions
4:30 - 5:15 PM**

Please classify yourself in one of the following categories:

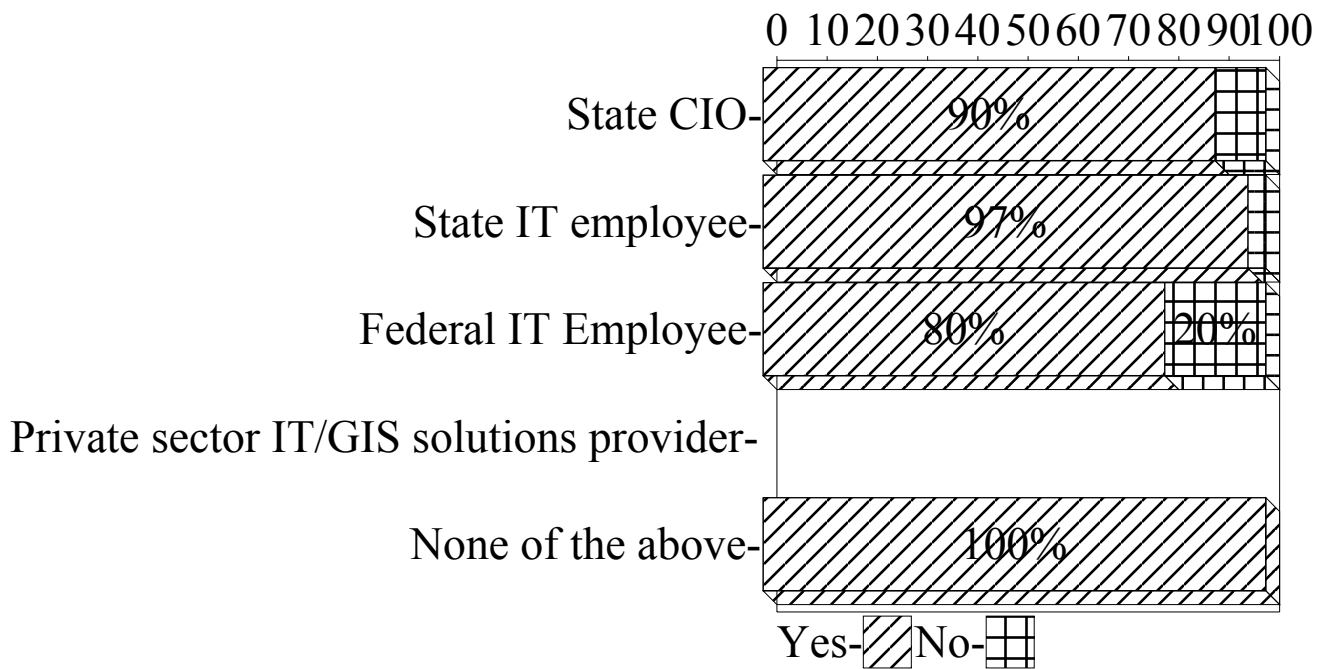
- 1) I am a State CIO.
- 2) I am a State IT Employee
- 3) I am a Federal IT Employee
- 4) I am a Private sector IT/GIS solutions provider
- 5) None of the above



Group	1	2	3	4	5	Total
State CIO	20	0	0	0	0	20
State IT employee	0	30	0	0	0	30
Federal IT Employee	0	0	7	0	0	7
Private sector IT/GIS solutions provider	0	0	0	110	0	110
None of the above	0	0	0	0	10	10
Total	20	30	7	110	10	177

**Government Only:
1. Have you moved, or are you considering moving to java or similar, component-friendly languages?**

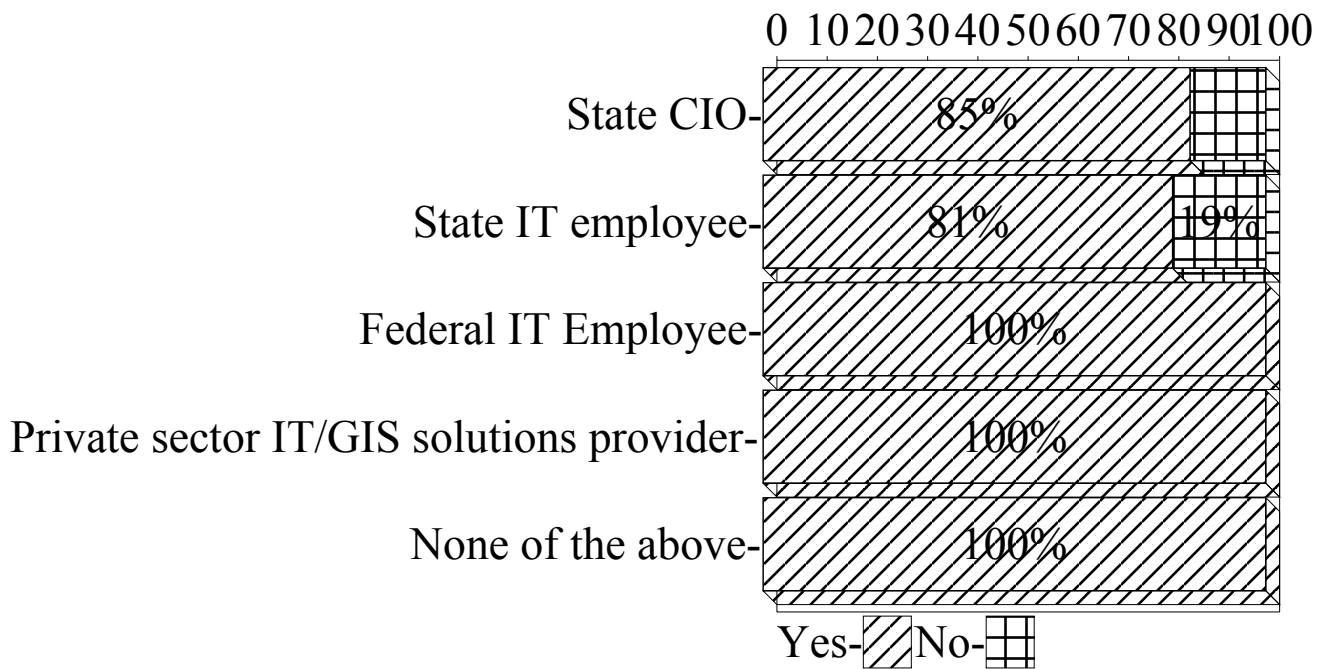
- 1) Yes
- 2) No



Group	Yes	No	Total
State CIO	18	2	20
State IT employee	28	1	29
Federal IT Employee	4	1	5
Private sector IT/GIS solutions provider	0	0	0
None of the above	3	0	3
Total	53	4	57

**Government Only:
2. Are you considering reuse of
software created using such
languages?**

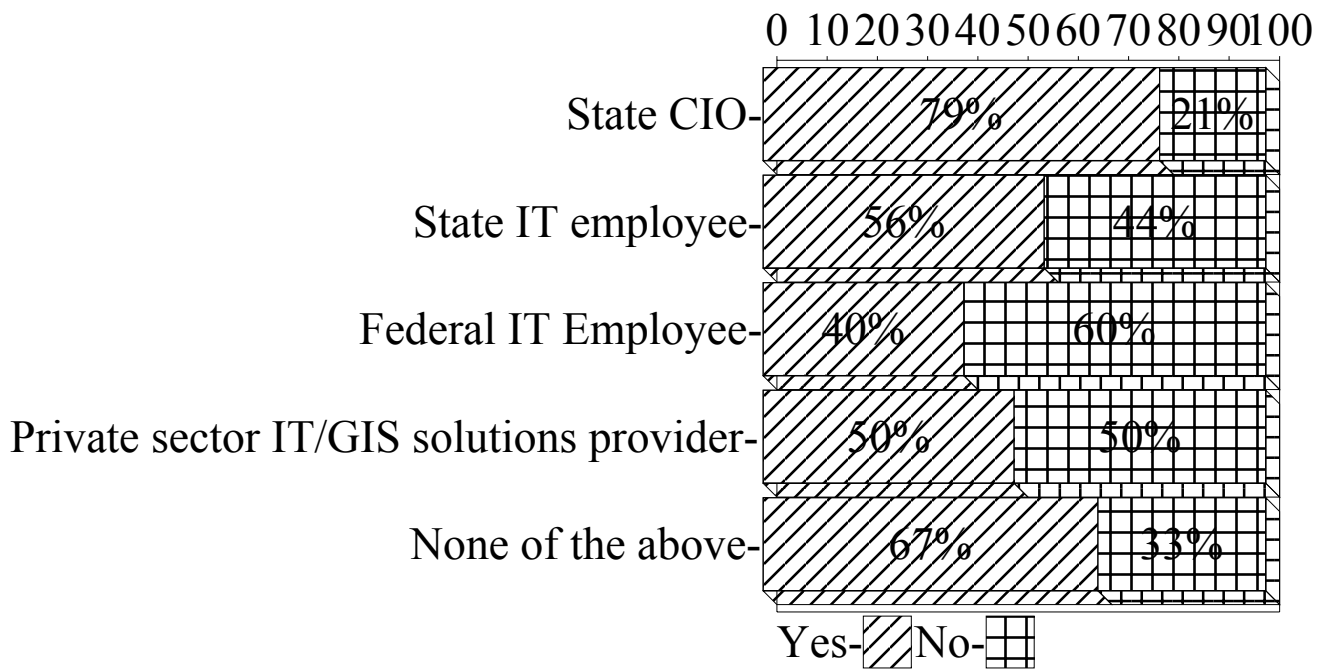
- 1) Yes
- 2) No



Group	Yes	No	Total
State CIO	17	3	20
State IT employee	22	5	27
Federal IT Employee	5	0	5
Private sector IT/GIS solutions provider	1	0	1
None of the above	3	0	3
Total	48	8	56

Government Only: 3. Is your jurisdiction developing components?

- 1) Yes
- 2) No

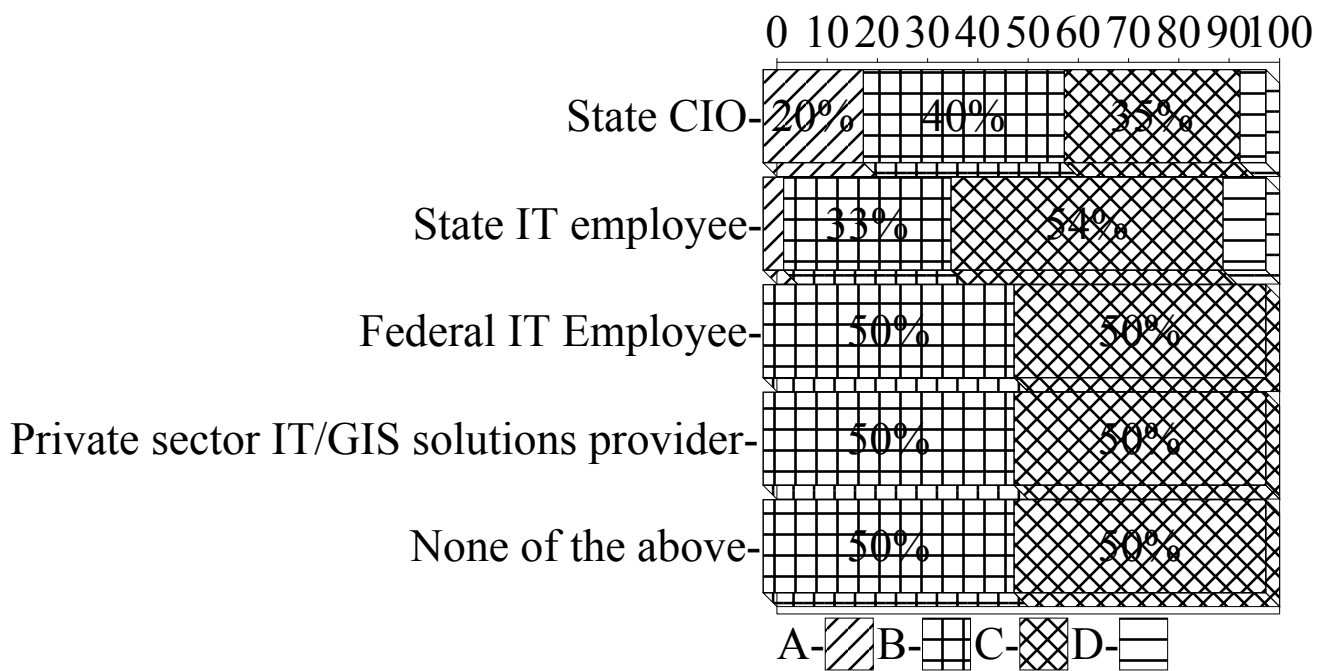


Group	Yes	No	Total
State CIO	15	4	19
State IT employee	14	11	25
Federal IT Employee	2	3	5
Private sector IT/GIS solutions provider	2	2	4
None of the above	2	1	3
Total	35	21	56

Government Only:

4. Is your state reusing:

- A) components
- B) whole applications or parts of applications from your own or other jurisdictions
- C) Both
- D) Neither

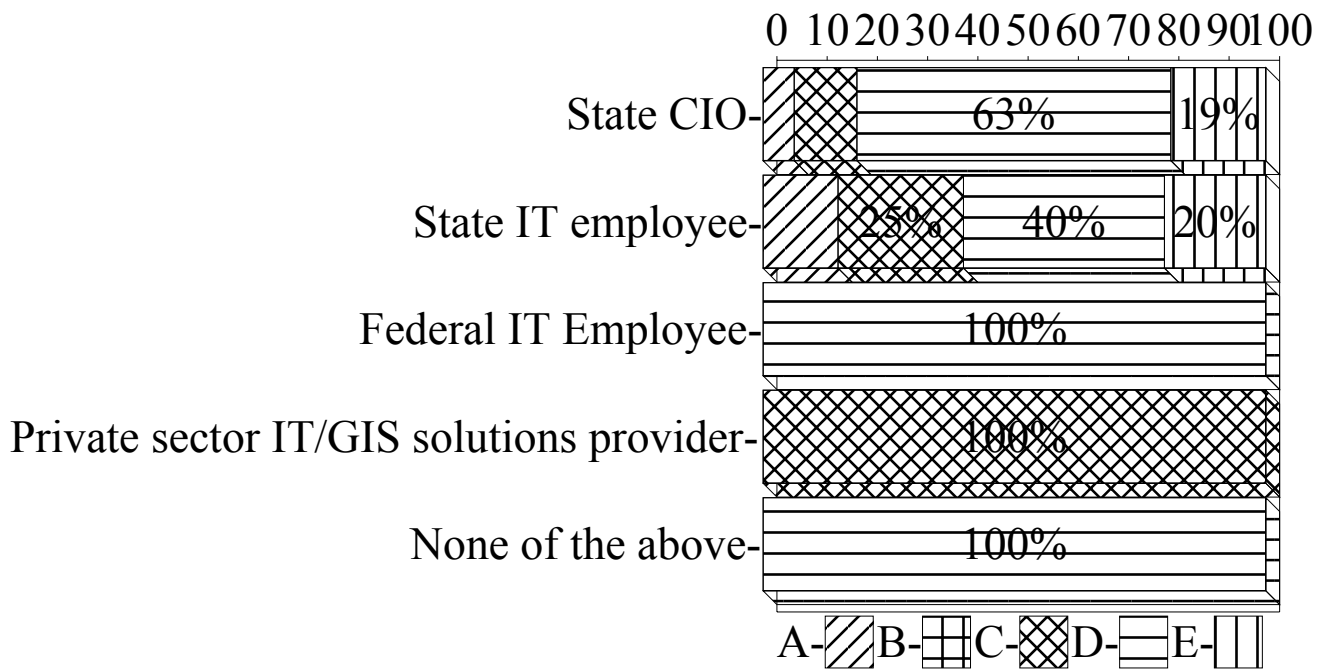


Group	A	B	C	D	Total
State CIO	4	8	7	1	20
State IT employee	1	8	13	2	24
Federal IT Employee	0	2	2	0	4
Private sector IT/GIS solutions provider	0	1	1	0	2
None of the above	0	1	1	0	2
Total	5	20	24	3	52

Government Only:

5. Are you using or about to start using a web services type environment and if so, which one are you using most?

- A) Sun One
- B) BEA
- C) .NET
- D) Web Sphere
- E) Other

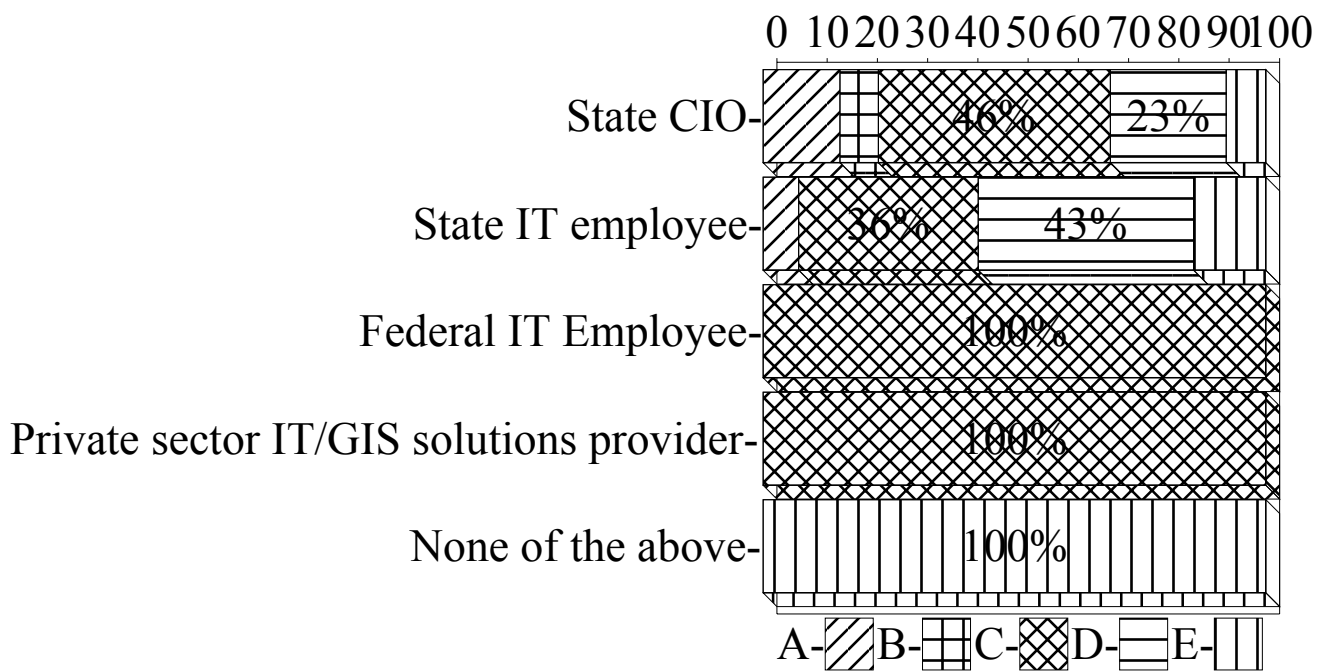


Group	A	B	C	D	E	Total
State CIO	1	0	2	10	3	16
State IT employee	3	0	5	8	4	20
Federal IT Employee	0	0	0	1	0	1
Private sector IT/GIS solutions provider	0	0	2	0	0	2
None of the above	0	0	0	2	0	2
Total	4	0	9	21	7	41

Government Only:

5a. If you are using or about to start using a web services type environment, which other option are you using?

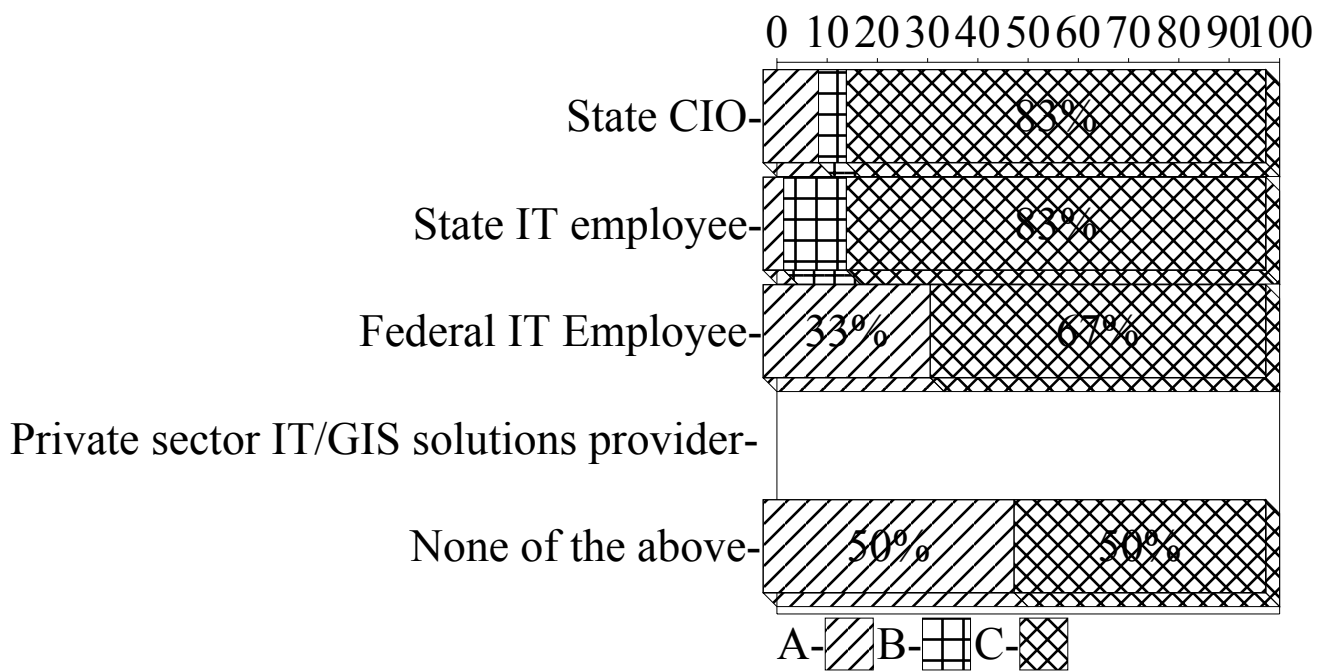
- A) Sun One
- B) BEA
- C) .NET
- D) Web Sphere
- E) Other



Group	A	B	C	D	E	Total
State CIO	2	1	6	3	1	13
State IT employee	1	0	5	6	2	14
Federal IT Employee	0	0	1	0	0	1
Private sector IT/GIS solutions provider	0	0	1	0	0	1
None of the above	0	0	0	0	1	1
Total	3	1	13	9	4	30

**Government Only:
6. Who is doing the development for
your jurisdiction in this new
environment?**

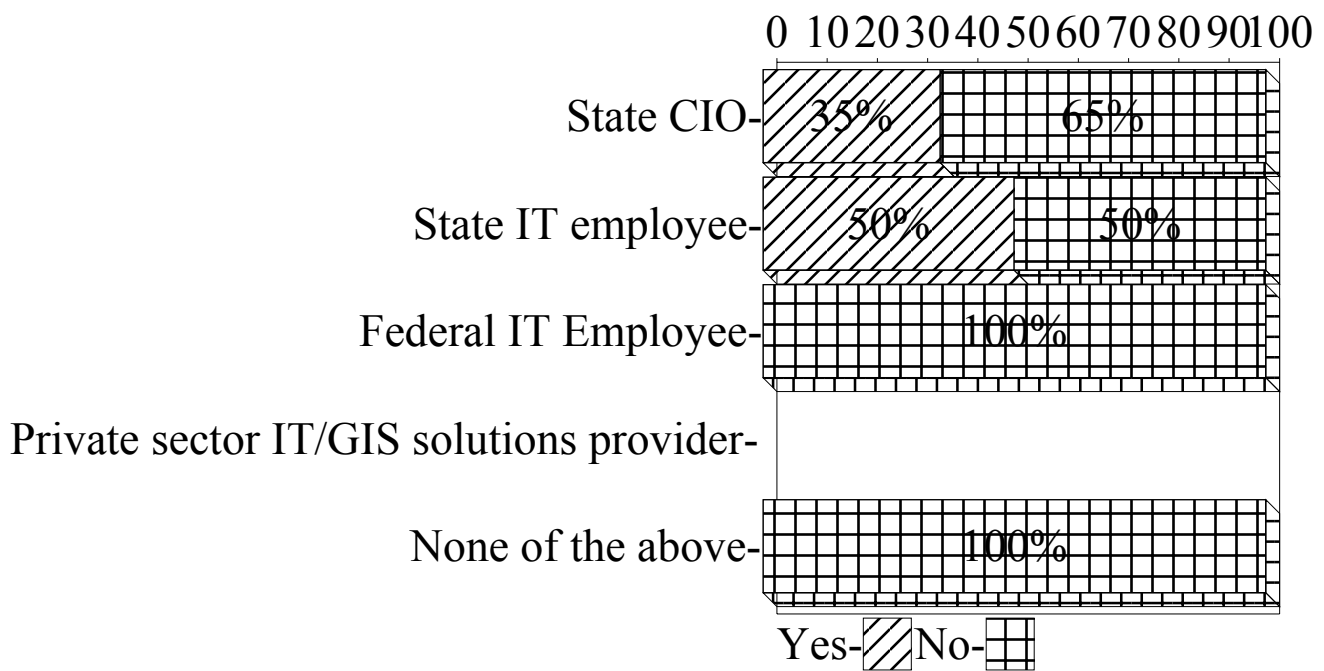
- A) Contractors
- B) Internal and agency staff
- C) Both



Group	A	B	C	Total
State CIO	2	1	15	18
State IT employee	1	3	20	24
Federal IT Employee	1	0	2	3
Private sector IT/GIS solutions provider	0	0	0	0
None of the above	1	0	1	2
Total	5	4	38	47

**Government Only:
7. Are your contract developers
providing adequate documentation and
using acceptable quality control
processes?**

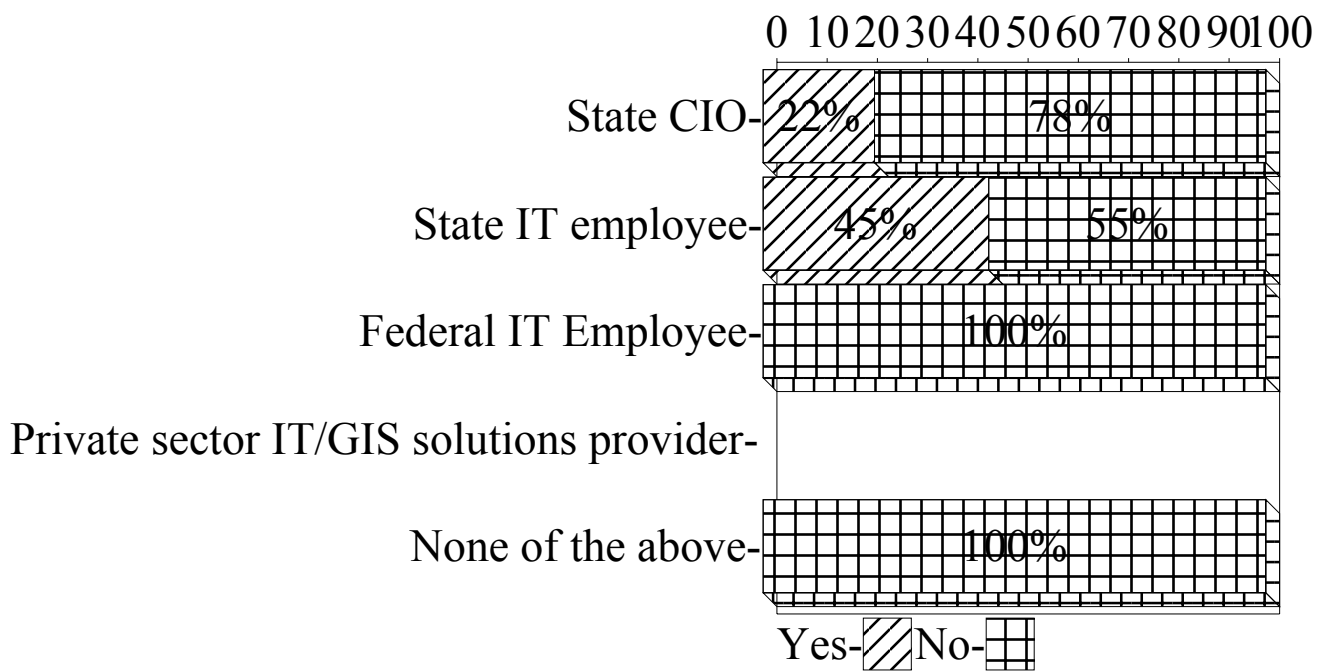
- 1) Yes
- 2) No



Group	Yes	No	Total
State CIO	6	11	17
State IT employee	9	9	18
Federal IT Employee	0	1	1
Private sector IT/GIS solutions provider	0	0	0
None of the above	0	1	1
Total	15	22	37

**Government Only:
8. Are your internal and agency
developers providing adequate
documentation and using acceptable
quality control processes?**

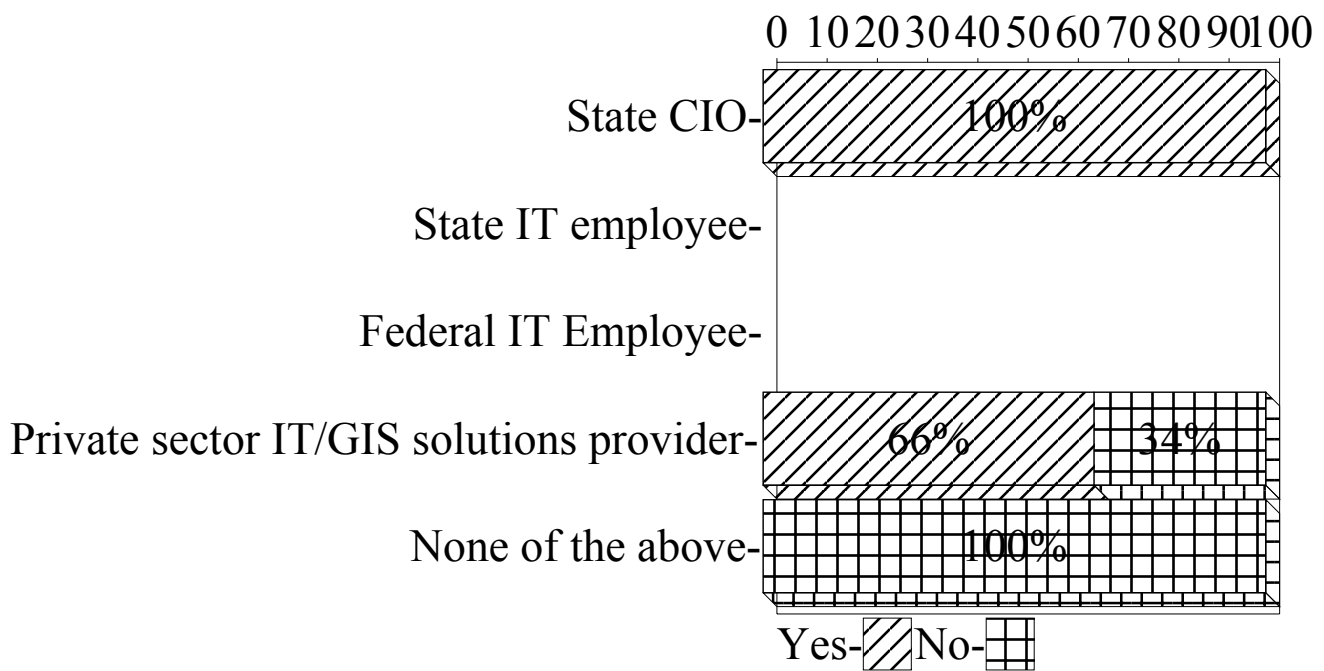
- 1) Yes
- 2) No



Group	Yes	No	Total
State CIO	4	14	18
State IT employee	9	11	20
Federal IT Employee	0	1	1
Private sector IT/GIS solutions provider	0	0	0
None of the above	0	2	2
Total	13	28	41

Corporate Only: 9. Are you selling components?

- 1) Yes
- 2) No

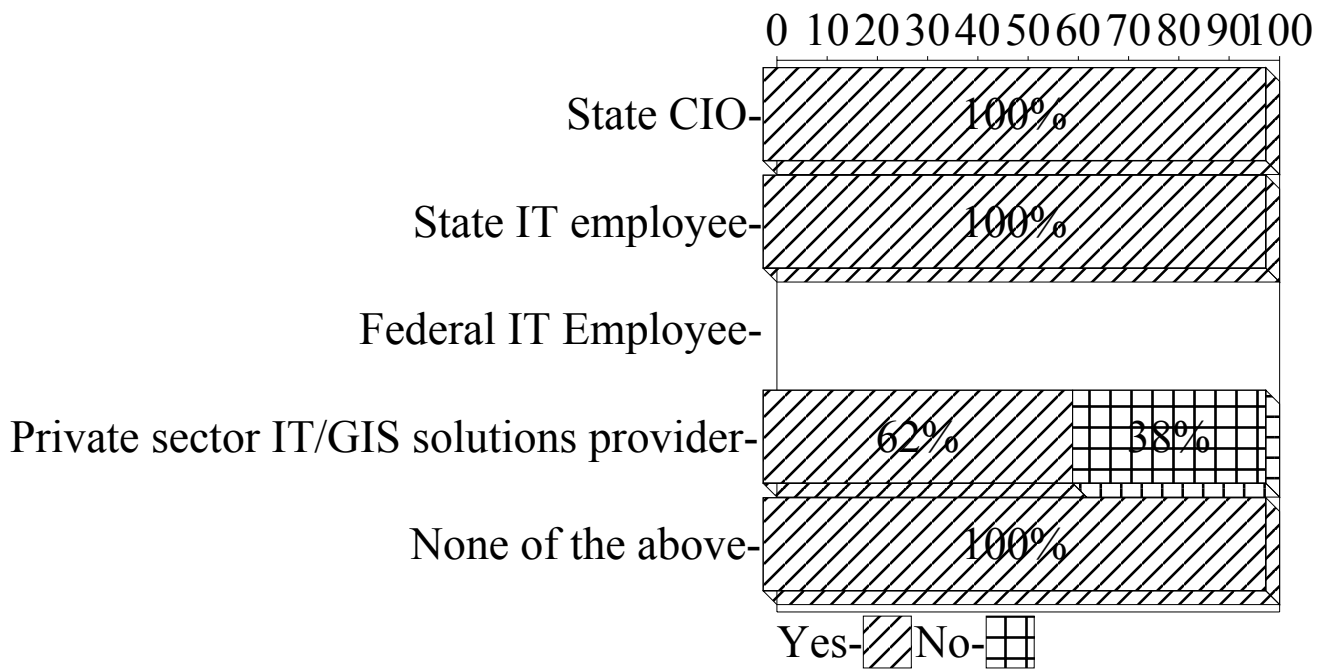


Group	Yes	No	Total
State CIO	1	0	1
State IT employee	0	0	0
Federal IT Employee	0	0	0
Private sector IT/GIS solutions provider	60	31	91
None of the above	0	1	1
Total	61	32	93

Corporate Only:
10. Are you interested in selling components rather than whole applications?

1) Yes

2) No



Group	Yes	No	Total
State CIO	1	0	1
State IT employee	1	0	1
Federal IT Employee	0	0	0
Private sector IT/GIS solutions provider	53	33	86
None of the above	1	0	1
Total	56	33	89