

State CIOs Only: Do you think that you will survive the transitions brought on by the upcoming elections this fall?

**52%** A. Yes

**9%** B. No

**18%** C. Still a toss-up

**21%** D. I have my resume with me

**EXPERIENCE: How many transitions have you been through?**

**12% A. 0**

**19% B. 1**

**12% C. 2**

**57% D. 3 or greater**

## THREATS: What do you see as the major **threat** for the coming transition?

- 23%** A. No IT understanding on the transition team -- miss major opportunities to leverage governor's agenda
- 32%** B. Miss getting enterprise-wide reforms onto agenda and hiring -- windows close by year 2
- 10%** C. Funding cut on key projects in first budget
- 9%** D. No progress on known "train wreck" issues -- like REAL-ID
- 8%** E. An unhappy vendor will complain to the new team
- 16%** F. Nothing ... the IT agenda is no worse off than anything else
- 1%** G. Other

## OPPORTUNITIES: What do you see as the major opportunity for the coming transition?

- 25%** A. The focus on the governor's agenda opens "enterprise alignment" opportunities for IT
- 20%** B. The multi-year horizon opens a window for longer-term reforms
- 39%** C. Key IT issues are ripe for 2007 action: shared services; REAL-ID; homeland security; health care reform; etc.
- 7%** D. New opportunities because leadership going to younger, more IT-savvy people
- 8%** E. The vendor community can help improve understanding of the strategic role of technology in the global knowledge economy
- 1%** F. Other?