

12. The likelihood that I will ever purchase a carbon offset is:

- 34% a. Low
- 11% b. Neither High or Low
- 22% c. High
- 33% d. A Carbon what?

13. (State Attendees Only) The main reason for implementing greener IT practices in my state is:

- 14%** a. A Moral Imperative: Preserving and protecting the environment is the right thing to do.
- 18%** b. Political and Public Expectations: Citizens are demanding we become more eco-friendly.
- 68%** c. The Bottom Line: Running cleaner, cheaper and greener

14. (State CIOs Only) Do your green-related IT strategies and practices have the support of the Governor?

- 11%** a. No support
- 28%** b. Some support
- 61%** c. Full support

15. (State Attendees Only) Green-related emerging best practices – Climate Savers, Green Grid, etc. – are sufficiently well known and mature so that I can rely on them in policy making, operations and measuring performance:

24% a. Absolutely not

61% b. Maybe

15% c. Absolutely

16. Sustainability and the political energy behind it will be the tipping point for widespread adoption of telework:

12% a. Strongly Agree

48% b. Agree

32% c. Disagree

8% d. Strongly Disagree

17. What is the major benefit to telework ?

- 31%** a. Reduced fuel consumption
- 38%** b. Increased employee productivity
- 12%** c. Reduced real estate cost
- 10%** d. Less traffic congestion
- 8%** e. Full refrigerator, 110 cable channels, the deck, the pool...

18. (State Attendees Only) What are the major obstacles to telework? (Select top 3)

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|------------|--|
| 67% | a. Perception - If I can't see them they aren't working |
| 20% | b. Added strain to the IT infrastructure as employees log on from home |
| 43% | c. Increased information security concerns |
| 11% | d. Employee reluctance (need social interaction) |
| 11% | e. Equipment costs |
| 29% | f. Training managers to understand the advantages |

19. The level of green in the technologies now available is best described as:

- 20%** a. 'Green washed' or window dressing
- 39%** b. Transitional (Will be great once they get the kinks worked out)
- 28%** c. A Meaningful value add
- 13%** d. Transformational and mission critical