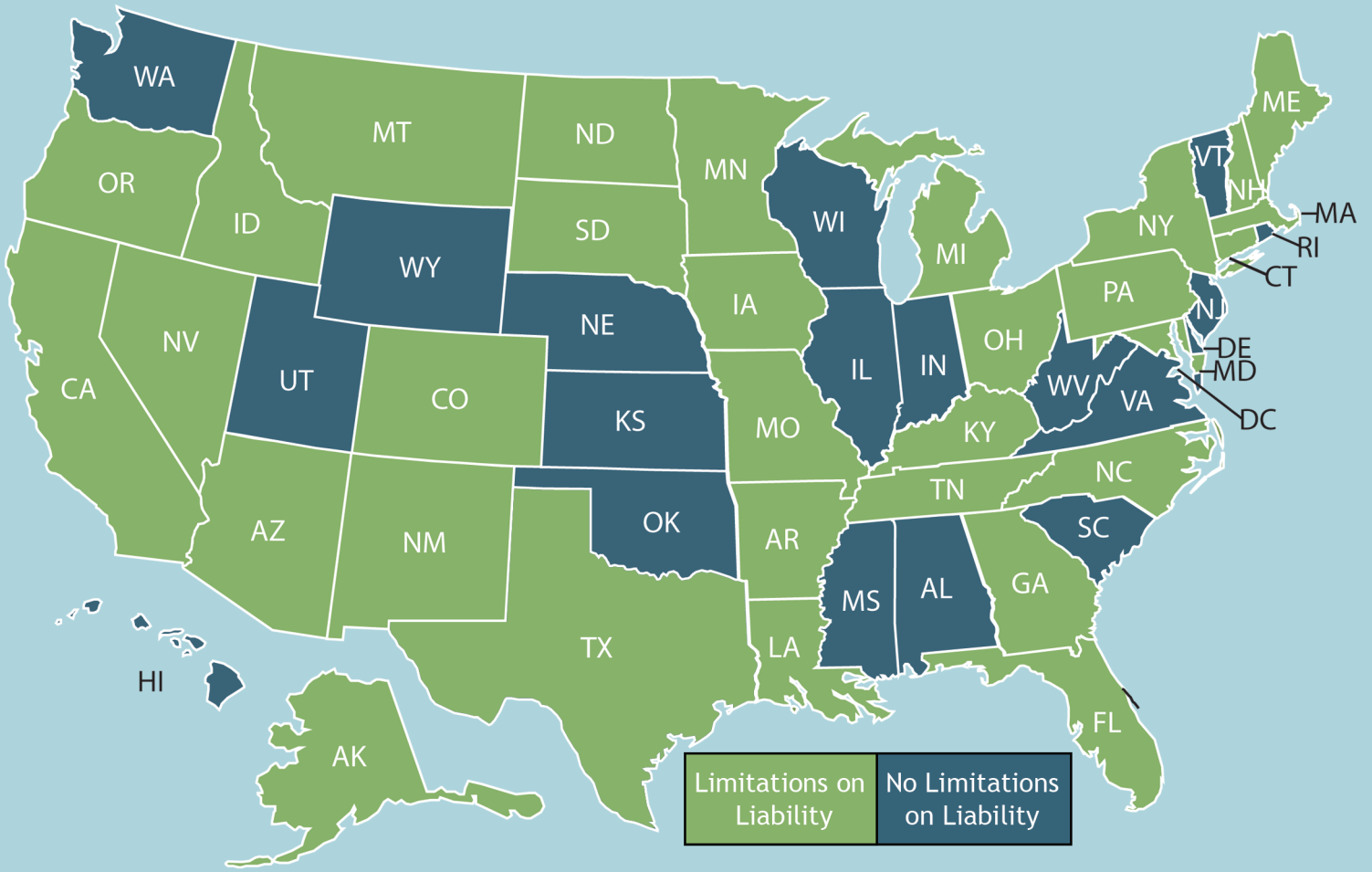


## LIMITATIONS OF LIABILITY IN IT PROCUREMENT



## CHANGES OVER THE YEARS

**2012**

**2010**

**2004**

**30** States have limitations on liability

**28** States have limitations on liability

NASCIO survey indicates corporate respondents believe unlimited liability results in altered bid prices and less competition, while the majority of state respondents believe it has no effect.

**8** States have some degree of limitations on liability, such as case by case basis

**5** States have some degree of limitations on liability, such as case by case basis

Per the survey results, NASCIO recommends states determine the true risks of individual procurements and then write contracts protecting themselves against those true risks.\*

**13** States have no limitations on liability

**16** States have no limitations on liability

**When asked:** If you could simplify one thing about state government, what would it be?\*

**CIOs were asked:** How satisfied are you with the current IT procurement process in your state?\*



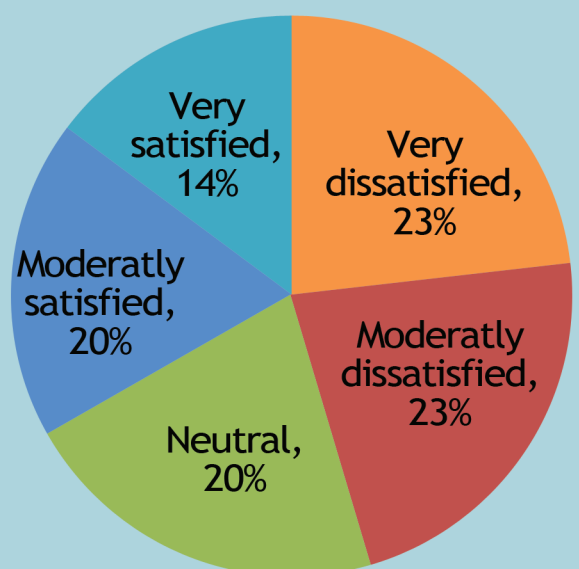
**47%**

of NASCIO government members answered procurement



**77%**

of NASCIO corporate members answered procurement



\*Visit [http://www.nascio.org/publications/documents/NASCIO-road\\_to\\_win-win.pdf](http://www.nascio.org/publications/documents/NASCIO-road_to_win-win.pdf) to read the full report

\*\*\* Per NASCIO 2012 State CIO Survey, Advancing the C4 Agenda

\*\* Per interactive survey results, at the 2012 NASCIO Annual Conference