

Chief Procurement Officer

SALARY RANGE: \$127,474 TO \$155,000

The Chief Procurement Officer (CPO) of the N.C. Department of Information Technology (NCDIT) develops the state's IT procurement strategy, aligns it with the overall state IT and business strategy priorities and translates state IT and business imperatives into IT procurement targets. The CPO oversees the Statewide IT Procurement Office, which reviews hundreds of solicitations and authorizes government organizations to award technology goods and services that better serve the residents of North Carolina.

The CPO lays out a technology procurement automation and analytics agenda to drive and prove value creation. The CPO leads the evaluation of optimal sourcing and pricing options, taking into consideration outsourcing/ cloud, hybrid, and insourcing models.



THE DEPARTMENT IS LED BY THE SECRETARY AND STATE CHIEF INFORMATION OFFICER JIM WEAVER, AS APPOINTED BY THE GOVERNOR.

AGENCY

NCDIT oversees and provides IT services to state agencies, local governments and educational institutions across North Carolina.

These services include network hosting, service and technology procurement, identity management, desktop computing and support as well as cybersecurity. In addition to these services, the department leads the state's broadband expansion efforts, statewide data

analytics and cybersecurity management. NCDIT is also responsible for the N.C. 911 Board as well as the state's health information exchange, NC HealthConnex.

The department is dedicated to transforming its shared IT services by adopting modern technology solutions and improving communications and collaboration platforms to meet its customers' needs while effectively managing risks and security.

DIVISION HIGHLIGHTS



BROADBAND INFRASTRUCTURE OFFICE

The Broadband Infrastructure Office serves as a statewide resource for broadband expansion, first-responder communications and classroom connectivity initiatives led by the state of North Carolina.



ENGINEERING AND CLOUD SERVICES

Engineering and Cloud Services is charged with bringing in all new IT services and/or major updates/expansion to enterprise services provided to NCDIT and state agencies. It is also responsible for centralizing services, as necessary, for ease of use and security (e.g., multiple cloud vendor capability from NCDIT).



ENTERPRISE SECURITY AND RISK MANAGEMENT OFFICE

The Enterprise Security and Risk Management Office (ESRMO) provides leadership in the development, delivery and maintenance of a whole-of-state cybersecurity program that safeguards North Carolina's information and supporting infrastructure against unauthorized use, disclosure, modification, damage or loss.



ENTERPRISE STRATEGY

The Enterprise Strategy team creates and maintains a statewide IT portfolio that fulfills the state's business needs and effectively leverages state resources to serve agencies and residents.



GOVERNMENT DATA ANALYTICS CENTER

The Government Data Analytics Center (GDAC) integrates data and develops analytics to support business needs associated with criminal justice, child safety, fraud, compliance, health care and longitudinal and performance analysis.



SERVICE DELIVERY

The Service Delivery division partners with customers in agencies, local government, and education entities to provide reliable, cost effective services that meet current and future requirements, service levels and budgets.

VISION, MISSION & VALUES

VISION

To foster a culture of innovation and operational excellence.

MISSION

To promote a stronger North Carolina that connects customers, residents, businesses, education and government.

VALUES

NCDIT values collaboration, customer service, agility, accountability and innovation.

CULTURAL DIVERSITY

NCDIT is an equal opportunity employer and committed to diversity, equity and inclusion. We are an Employment First state ensuring that people with disabilities have equal opportunity to succeed in the state government workplace (Executive Order 92). Governor Cooper has in recent years signed additional executive orders to address pay equity for women (Executive Order 93) and establish paid parental leave (Executive Order 95) for birth, adoption, or foster care.

ABOUT THE POSITION

The CPO of NCDIT develops the state's IT procurement strategy, aligns it with the overall state IT and business strategy priorities and translates state IT and business imperatives into IT procurement targets.

This position is an important member of the executive-level, Senior Leadership Team, and has management oversight of the State IT Procurement Office.

The CPO lays out a technology procurement automation and analytics agenda to drive and prove value creation. The CPO leads the evaluation of optimal sourcing and

pricing options, taking into consideration outsourcing/ cloud, hybrid, and insourcing models.

The position collaborates with the Department of Administration, Division of Purchase and Contract, to introduce top-notch e-procurement, contract management, and supplier performance tools.

The CPO is based in Raleigh, but a hybrid remote work arrangement is possible. This position is designated as Statutory Exempt and is exempt from the State Human Resources Act.

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PRIMARY RESPONSIBILITIES

- Deliver high quality technology products and services with the right balance of cost control, risk mitigation and speed
- Lead the negotiation strategy for large and complex contracts
- Advise and coach team members as they lead strategic and tactical efforts
- Develop and manage a high-performance team responsible for supporting all technology supplier and procurement-related functions
- Drive the technology procurement acquisition strategy
- Establish technology procurement processes and procedures that balance cost, risk and speed
- Establish metrics and key performance indicators (KPIs) for the technology procurement team
- Ensure continuous technology procurement process improvement

KNOWLEDGE, SKILLS & ABILITIES

- Demonstrates leadership, including team leadership and organizational skills, in a cross-cultural environment in a job with a similar level of responsibility
- Deep knowledge of the use of technology procurement tools and an interest in driving automation and innovation in procurement processes
- Strong negotiation skills and stakeholder influence skills
- Strong knowledge in financial management, technology contract terms and legal issues
- Superb problem-solving and relationship-building skills in complex supplier and internal customer relationship environments

EDUCATION

- Bachelor's degree from an appropriately accredited institution
- Seven years of progressive data processing experience including at least four years of managerial experience in directing information resource management programs that include applications development, hardware and software operations, end-user computing services, and communications activities.

\$22,919,690.20

Money saved for state
through our Bulk
Purchase Program

\$7,873,770.96

Money saved for state
negotiating better pricing
on State Term Contracts

**FACTS AND FIGURES FOR FISCAL YEAR 20-21,
THE STATEWIDE IT PROCUREMENT OFFICE:**



Application process

Hiring is to be as early as July 1, 2021, and no later than September 30, 2021.

To be considered, please submit a resume and cover letter addressing your interest and the knowledge, skills and abilities noted in this profile.

Applicant materials received in the first two weeks will be given priority consideration. Applicant materials received by June 30, 2021, will be given guaranteed consideration.

Applicants deemed to have the most relevant demonstrated experience will be contacted for further interview and selection.

For additional information or questions contact Shaun Osborne at shaun.osborne@nc.gov.



COMPENSATION AND BENEFITS

The state of North Carolina offers excellent comprehensive benefits. Employees can participate in health insurance options, standard and supplemental retirement plans, and the NCFlex program (numerous high-quality, low-cost benefits on a pre-tax basis).

Employees also receive paid vacation, sick, and community service leave. In addition, paid parental leave is available to eligible employees.

Some highlights include:

- The best funded pension plan/retirement system in the nation according to Moody's Investor's Service
- Twelve (12) holidays/year
- Fourteen (14) vacation days/year which increase as length of service increases and accumulate year-to-year
- Twelve (12) sick days/year which are cumulative indefinitely
- Longevity pay - lump sum payout yearly based on length of service
- 401K, 457, and 403(b) plans

Learn more about employee perks/benefits:

- [Why Work For NC?](#)
- [NC OSHR: Benefits](#)
- [NC OSHR: Total Compensation Calculator](#)